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In tone, action and dura-In tone, action and dura-bility, the peers of any other Pianos to be had. The Knabe Augelus is the combination of the Piano and the best self-

Wm. Knabe & Co., 1218-1220 F St.

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### The Secret

-of having good sound teeth

lies in caring for them wisely. I ister's Dentifrice

-is a first essential their proper care. It preserves as well as cleanses the teeth—keeps the gums healthy. No injurious grit or 25c

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Mrs. O. B. Jeter, 516 12th Street N. W.

# IN THE SOCIAL WORLD

Mikado's Birthday.

NOVEMBER BRIDES ARE FETED

Miss Alice Langhorne Guest of Honor at Barbour Party, and Miss Ramage National University Law Students Entertains at Seminary Hill, Complimentary to Miss Ellen Lee Young-The Roots' Dinner Party.

The Ambassador from Japan and Vicountess Aoki celebrated the Mikado's birthday on Saturday evening by a dinner party at their new home on Franklin Square. The guests were limited to the nembers of the hosts' official family.

The Secretary of State and Mrs. Root entertained at dinner last evening complimentary to their guests Col. Arthur Lee, of the British army, and Mrs. Lee.

The first of a number of dinner parties complimentary to the November brides was given last evening, when Mr. and Mrs. James F. Barbour entertained in honor of Miss Alice Langhorne, whose marriage to Mr. Stanley Washburn, of Minnesota, will take place November 27. The company to meet Miss Langhorne included the Belgian Minister and Baroness Moncheur, Capt. and Mrs. Reber, Lieut. and Mrs. R. C. Bulmer, Mrs. Powell Clayton, jr., a sister of the bride-elect; Mrs Ricard, Miss Eleanor Terry, Miss Winifred Mattingly, Capt. Harding, Capt. Clelland Davis, Lieut. Edward McCauley, Mr. Pulido, of the Legațion of Venezuela; Mr. Clary Ray, Mr. William Marrow, and Mrs. Broome, the daughter of the hosts. 'Strictly reliable qualities.'

> Miss Ellen Lee Young was the guest of onor at luncheon on Saturday at the ome of Miss Ramage, of Seminary Hill, Va. To meet this bride-elect were present Mrs. J. P. Ridgely, Mrs. Eugene A. Jones, Mrs. Charles K. Koones, Mrs. Sam Koones, Mrs. William A. Hill, Mrs. Charles A. Dunn, Miss Effie Young, Miss Fanny Abbott, Miss Elizabeth Meighs, and Miss Walker.

Mr. and Mrs. Reginald de Koven have OVEMBER novelties in purchased a residence on East Fifty-sixth Neckwear-the daintiest of street, New York, where they purpose making their home in the future. Mr. embroidered and golf stocks and Mrs. de Koven will give a series of pecially priced at 25c.

Sunday-afternoon receptions with music during the winter. Miss Ethel de Koven, who made her debut in Washington two years ago, will pass the winter with her

Mrs. S. W. Smith, wife of Representa-tive S. W. Smith, of Michigan, has ar-rived at the Buchingham.

Commander and Mrs. W. C. Cowles and amily, who have recently returned from Europe, have an apartment at the Buck-

Miss Janet Richards, who returned from Europe in October, will resume her Current Topics talks at Scottish Rite Hall, at 7:30 o'clock this evening. Her first talk will be a resume of the important events of the past six months.

The marriage is announced on Satur day, November 3, of Miss A. Rita Cissell and Mr. Frank H. Dudley, both of this city. Rev. Samuel H. Greene performed the ceremony in his home on Q street. Only the relatives and a few intimate friends of the bride and bridegroom were The young people left on afte moon train for their honeymoon trip.

turned to town for the winter.

arrivals from Washington at The Hague,

where they have an apartment at the

Mr. and Mrs. W. L. McClintock are in Rome, where they recently joined Mr. and Mrs. A. G. McClintock at the Hotel

After a year's pleasant sojourn in and envious effect. purpose passing the winter.

Mrs. W. P. Potter and Miss Potter, their apartment at the Highlands.

Lieut, and Mrs. Arthur L. Fuller have pound to three pounds. gone to Boston, where Lieut, Fuller has been ordered for special duty.

Mrs. George H. Cooper, 1132 Fifth street northwest, will spend the month of Noember with her daughter, Mrs. Reinhardt, at Brockton, Mass.

The Kappa Sigmas gave a dance Sat-urday night at the fraternity home, at there was a general scramble to prevent An orchestra from the Marine fully two pounds. dengatful time was had by all present. This was the first of the regular monthly dances which are to be held at the fraternity house during the

Those present were Miss Gertrude Fry,

## Wedding Gifts

OUR large and complete stocks of Artistic Jewellery, Sterling Silverware, Fine Cut Glass, &c., present the most extensive opportunities for the satisfactory selection of Wedding Gifts. Inspection implies no obli-

gation to purchase. GALT & BRO.,

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ONCE WASHINGTON BEAUTY.

wood, Miss Nonie o Erien, Miss Olivia Johnson, Miss Clara Graham, Miss Marguerite Weller, Miss Zelda Miller, Miss Stella Johnston, Miss Gertrude D. Claggett, Miss Isabelle Faires, Miss Elsie Hickman, Miss Annette Smith, Miss Japanese Embassy Celebrates Patty Johnston, Miss Anna Dunn, Miss history of Washington during the middle willie Laird, Miss Alma Shipman, Mrs. of the last century the news of the death D. W. Reinohl, Dr. H. D. Fry, Dr. Jorgensen, Dr. Raison, Dr. Cooksey, Messrs. of Mrs. Henry M. Rice in St. Paul cannot fail to be of interest Refnohl, Brearton, Biggs, Bruff, Brooke Warner, Hartson, Johnson, Leech, Walters, Wiggins, Rouzer, Sherwood, Asbell, Taylor, and Harrison. Mrs. Lunsford was

#### AGAINST FEDERAL OWNERSHIP

Debate Weighty Question.

The auditorium of the National University Law School was well filled Saturday night by an audience that had gath- M. Rice, to whom she was later marered to hear a debate given by the stu- ried. wise policy."

ontestants on the negative side,

Death of Mrs. Rice Recalls Social Life of Old Capital. To persons acquainted with the social history of Washington during the middle

Mrs. Rice was Miss Matilda Whitall, one of the most famous beauties that graced Washington society more than fifty years ago. Miss Whitall was of English parentage, though born in Rome Many of the early years of her life were spent in this city and Rich-mond. For a long time she resided with her grandparents, who lived in George Whitall left Washington while still un-

Mr. Rice served terms in both houses of Francis Cressingham." Congress, during which time their resi-

A SMART JACKET.



Style in the Tailormade.

The short jacket that is the preference for suit or costume purposes is really Maj. Edward Burr, U. S. A., late in seen at its most attractive best when of the fitted order, and with a frilly little ommand at the Washington Barracks, is basque or peplum added below the waist. Such is the style followed in this smart now on duty in Boston, where he and tailormade, where the ever-useful and stylish black broadcloth is employed to Mrs. Burr have taken an apartment at the Marlborough for the winter.

The velvet forms a semi-standing collar, and is brought down in a tailormade, where the ever-useful and stylish black broadcloth is employed to on the coat. The velvet forms a semi-standing collar, and is brought down in a Commander C. C. Rogers, U. S. N., and little vest effect, making for a straight and loose line in the front. Sides and Miss Rogers, who have been passing the autumn at Winchester, Va., have repleated panel effect, the pleats stitched down in slot design to just above the knee, where they are releasd to flare prettily to the feet, the heavy pressing of the Mrs. William Metcalf Bliss will pass the tailor's goose being relied on to retain the pleats in correct folds without taping Mrs. William Metcalf Bliss will pass the early winter in Washington before sailing for Europe.

The hem is finished with a velveteen facing that efficiently protects on the back. The hem is finished with a velveteen facing that efficiently protects on the skirt hem from fraying, even when subjected to hard wear.

Toung instantly drew up their chairs, wonderful linguist that he undoubtedly its. What country do you guess he sprang from?"

UNITE TO SAVE ART WORKS.

Fight American Millionaires.

Berlin, Nov. 4.-It is stated that under

#### FISHING ALONG THE SPEEDWAY.

To sportsmen who spend weeks in the Germans Under Kalser's Lead to recognized haunts of fish and return to Washington without even a fish yarn to their credit, the sight of yesterday's big unofficial patronage of the Kaiser, a catch down on the sea wall, close to the

November 17, expecting to modifies and tarriages of the tarriages of tarriages of the tarriages of tarriages where they will remain a few days before coming to Washington, where they

for bait were the lucky ones. Minnows

to guard its art collections, and do everyfor bait were the lucky ones. Minnows

thing in its power even to the extent and pork and angleworks were out of the running, though the hooks were loaded with every conceivable large to prevent the sales of Purchasing—to prevent the wife and daughter of Capt. Potter, of the Bureau of Navigation, have returned from Lake Champlain and are occupying splendid bass, come down into the mild water and caught with rod and wheel

specimens that weighed from half The men had the luck, for the mos part, and fishermen out in boats did not meet with the success of those upon the "Gee!" cried he, "I've held everybody's fishpole in my hands this morning and never got a bite, and I've dropped my own line close to the luckiest fisherman here, but I haven't had any luck." sooner had the youngster said the words

of spectators and acted as a signal for nobiles and horses to pass on.

Bow Knot Club Entertains,

The Ladies' Bow Knot Club, an auxiliary of Capitol Circle, No. 315, of the

Adopts Finger-tip System, The Navy Department is preparing to will be issued shortly.

Dedicate Labor Temple. Chicago, Nov. 4 .- Five thousand mem-

bers of the German Building Laborers' Union dedicated their new \$75,000 labor temple to-day. The structure is the first ever erected in Chicago exclusively by a labor union. It is provided with of-

# THE COUNTERSTROKE

#### CHAPTER XIX-Continued.

town, and attended school there. Miss gord gazed into his eyes as though married, and it was during a subsequent he did a strange thing, a thing that visit to the Capitol that she met Henry showed himself to be a man of great and

The lieutenant evinced no surprise. After debate lasting over an hour the dence here became famous because of dence here became famous because of the charms and beauty of its hestess. key from his pocket stepped forward.

contestants on the negative side,

To Mr. J. D. Carpenter, of the negative side, was awarded first place among the debaters, and to Mr. M. R. Bevington second place. To Mr. C. C. Redwood, second place. To Mr. C. C. Redwood, critic of the debating club and speaker critic of the debating club and speaker she was planning to make another visit to this city.

The impression made upon members of Washington society are still retained by those who formed a part of it at that time. Mrs. Rice's death resulted from a tout kindly dignity in Russian: "My but kindly dignity in Russian: "My but kindly dignity in Russian: "My both floor. When he arose his face complication of diseases at a time when she was planning to make another visit to this city.

The impression made upon members of Washington society are still retained by those who formed a part of it at that time. Mrs. Rice's death resulted from a complication of diseases at a time when she was planning to make another visit to this city. you will be able to give me good reasons for your wandering. If I have misjudged companions' utter amaze: "Corpo di for your wandering. If I have misjudged you. I hope you will forgive me; for my recent expressions, in that they have pricked your sensibilities, I unreservedly apologize."

Cressingham, who was rubbing his arms, which were cramped from their long ed in amused astonishment at the ludi continued unnatural position, answered frankly; "I'm glad you've apologized, sir; more glad you've seen fit to release me before I told you my story. I supgave to each an iron grip. "The prince, pose I'd better commence from the beginning and tell--

ion for so long. leave. This officer has a particle property of the prince distribution of the prince p

Perigord took the young man's arm and have hapepned, for he knows I know, al led him from the palace. He occupied the though he believes I was drowned a week drive with an account of Col. Elliott, ago. But go down to him, Mr. Perigord. whom Cressingham was delighted to Do not keep him waiting; he might get learn had, in spite of the decrees of uneasy." medical science, been restored in a measure to health and to full possession of his mental faculties. The old gentleman, it my lord," he said frankly, "you must reappears, had, however, lost the use of his turn to the diplomatic service. England lower limbs, and, finding himself of no needs the service of men like yourself, use to Perigord, had returned to London, Oeltjen, attend to your friend while I and was there anxiously awaiting news am gone. I shall not be long." From the of his daughter, whose deliverance his door he made a peculiar sign to his secunhappy state compelled him to intrust retary, which, however, Cressingham rethey were seated with Oeltjen at break-fast in the dining hall of the Hotel d'Europe. Cressingham made a very good meal indeed, but the others ate little. entirely to others. Half an hour later marked. and although they courteously endeavored to converse on ordinary topics of the day, was patent to the Englishmen that both were expiring with curiosity and keenly anxious for him to make haste. With pardonable malice he disobliged their expectations and ate as slowly as Finally Perigord seemed able to stand the suspense no longer.

ou said, my lord, that you heard the Three, the Three, decree a certain thing?" he muttered.

outh with bread. "You saw as well as heard?"

recognize them again?" "You perhaps know where they are

"There is no one within hearing," said Perigord, "you might whisper names." Crossingham leaned forward, and the others instantly drew up their chairs.

a gleam came into his eyes. "Stay; let

'Yes, very old.' European alliance against the capture of ago in the Casino of Monte Carlo. He behind him, after giving some direction Speedway, may have had a depressing the Old World's art treasures is about to lost half a million france, after three to a man in the passage without. After a year's pleasant sojourn in Europe, Col. T. H. Handbury, U. S. A., has taken passage for himself and Mrs. Handbury on the Rotterdam steamer and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes and the sport was conducted beneath a warm sun and the eyes are conducted beneath a warm sun and the eyes and most passionless about to times breaking the bank with a strength and the passage without.

They were literally pulling them in yestimes breaking the bank with a strength and the passage without.

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They were literally pulling them in yestimes about to times breaking the bank with a strength and the passage without.

They were literally pulling them in yestimes are provided by the formed.

The prime mover in the enterprise is provided by the passage without.

They were literally pulling them in yestimes are provided by the passage without.

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They were literally pulling them in yestimes are provided by the passage without.

They were literally pulling them in yestimes are provided by the passage without. Name York November 17, expecting to mobiles and carriages to enjoy the sight.

New York November 17, expecting to mobiles and carriages to enjoy the sight.

New York about November 26, Old and young were engaged alike in the

> ed with every conceivable lure to fish. European priceless art treasures to Amer- said 'unfortunately.' In my opinion you son why we should not observe every poswere very lucky, for that accident prob-

# HINTS TO WOMANKIND.

essay to listen without would find his trouble quite in vain. Satisfied with his arrangements, he drew the others to the I must repeat my answer to the question concerning gray hair-it must always Mr. and Mrs. Charles F. Carusi have sea wall. One little youngster in knickers be a matter of individual choice if one dyes the objectionable locks. There are closed their country home in Maryland and red cap danced about from group to women who grow beautiful as their locks whiten, and naturally they would not be and returned to their residence on group tallying the count and distributing news of the catch to the audience.

Eighteenth street for the winter.

group tallying the count and distributing news of the catch to the audience.

Youthful appearance. Material living comes first with all of us. companions to chairs beside him. "Now, my lord," he said eagerly, "commence, please, and from the moment that I left

No is impossible with homemade dyes and home application. I have seen the hands of a professional hair-dyer during working hours, and it was not a pretty sight. It is next to impossible to keep the scalp and fingers untainted while using a dye, and so engrossed had he been in his dis 2021 H street northwest. The house was a general scraimble to prevent tastefully decorated in the society colors, and about twenty couples were in attendvalue of their money in satisfaction.

> Gray hair is no longer a sign of age, yet it. hints at it too strongly for sensitive silence given up to anxious reflection; then Perigord said slowly: "I cannot for-give myself for having believed you a traitor, Lord Francis. Oeltjen was wiser as twelve heavy strings of fish were drawn from the water and the elated or keep men and women who are gray, even though they have grown gray in good fishermen's departure broke up the line and faithful service. It is a sad state of affairs to the worker who has lost nothing in strength, skill, and ambition, and if a harmless little subterfuge like a really good dye can relieve it, I declare emphatically for dye. Nobody with the feeling of youth has any right to be shelved.

> Protected Home Circle, entertained the matter. She was ten years younger and looked quite ten years older than he besupreme officers of that society at a din-ner given last Thursday night at the trying to keep down to the age which was rightfully hers? I do not. When a the task of rescuing Miss Elliott and your residence of Mrs. A. O. P. Grant, 642 L man begins to turn his eyes to younger and prettier faces, it is time for his wife street northeast. Mrs. Jennie Abbott, to make up thoroughly is she cares for him. If he president of the club, delivered an address law of reciprocation, she need not trouble, of course. to make up thoroughly is she cares for him. If her affection depends upon the

> > A youthful face with a halo of soft, white hair is very attractive. Hard features and a rough skin are usually softened by gray or white hair, but they certainly take on no appearance of youth. I know women who have patronized hair-dyers for years, and the world forgets to count their birthdays. But they

ably saved your life; that is, if you were

at the time engaged in this-er-business

"You may take your oath, then, that he

had marked you and gave that supper simply on your account. That man is

one of the cleverest on earth, and at the same time the most unscrupulous scoun-

But Cressingham arose. "Take me

he gave a sudden little gasping cry

where we may converse in perfect safety

and I shall soon relieve your curiosity

crous figure he cut, but Cressingham seized with one hand the arm of Oeltjen

with the other the arm of Perigord, and

he muttered; "he must not see me," then resumed his Italian oaths and dragged

is companions swiftly from the room

But Prince Carlos, who had just enter-

ed by another door, accompanied by two

Austrian naval officers, hurried after the trio and caught them in the passage. "Mr

"My dear prince, kindly wait for me a moment," said Perigord, "My friend Sig

The prince nodded. "Very well; I shall

reached, he wiped the sticky mess from

companions, who stood watching his oper

three Nihilist chiefs. If he had recog-

nized me, Heaven only knows what might

little ashamed.

"Nod if I guess it, will you?"

your sight! Am I right?

Oeltien nodded.

"Well-well-you see I--"
'Please! I'd do as much for you."

think he had a grandfather, do

'Cuts his bread," sald Cressingham.

"He is a poor speller," said Oeltjen.
"Is he, now? Well, I've never one

"Permit me to assist you, if you ar

While yet speaking he advanced to the bed and unceremoniously gathering up quilt, sheet, and blankets in his arms,

he fixed them around and about the door

so that any cunning person who might

you at the palace gate the night of the

Cressingham nodded and began his

story. It was then II o'clock a. m. At

p. m. he had finished, having spoken

almost uninterruptedly for seven hours,

course and so rapt had been his audi tors' attention that neither he nor they had given a solitary thought to lunch or

he had to tell.

through everything.

chap," he said gratefully.

has the count about him?"

None whatever.

could count. There may be more."

you observe any sign of artillery?"

other thing outside the story that

A long silence followed his last word, a

than I; he maintained your good faith

Cressingham smiled and held out his hand to the count. "Thank you, old

Oeltjen grasped his proffered hand and

pressed it warmly, but made no reply.
"However," said Perigord, "I shall try

"Thank you, old

Perigord, I want you," he cried.

swearing like a trooper.

"He it is? He it is? You mean?"

AMBROSE PRATT,

AUTHOR OF "VIGOROUS DAUNT, BILLIONAIRE."

"I was."

For the space of fifty seconds Peri- Were you? he would read the young man's soul; then noble mind, capable of grand and generous actions. Turning to the officer he drel I believe the world has ever mistaken dents of that institution. The subject was
"Resolved, That the government ownership of our railroads would be an un"The home of the Rices was from that time in St. Paul, but many years of their lives were passed in this city, as lieutenant, at once to release Lord said in swift Italian: "Be kind enough, for a gentleman. He it is."

and dropped as though he had been shot, pulling the table cloth and its contents

"Excuse me, my lord, I fancy neither of us have breakfasted. Had we not bet-ter postpone the story for a while?" "Well, if you don't mind I'm sure I don't. To tell you the truth, I'm rather keen to try what feeding myself feels like after being trussed up in that fash-

"Come then, we'd better go to a hotel."
"Excuse me," said Cressingham, "there's nor Carrega has met with an unfortunate accident, and I really must attend to a little matter I'd like to settle before we him. leave. This officer has a parcel of jewels

Perigord smiled. 'I have them in my his face with a sponge, and turned to his bag. Very fine stones they are too, most of them. I did not think you were a gem ations in expectant silence. collector. I must congratulate you on "That was a narrow escape," he re-your taste, my lord. Well, if that is marked coolly. "The prince is one of the

"I did," replied Cressingham, filling his

you know them; you would "Then

ou, Oeltjen?"
"One can't tell. He is, as you say, wonderful, indeed, an extraordinary mar Cressingham slowly drank a glass of But I have certainly noticed little things claret. "One for certain; the other two about hin -

"America, I think."
"H'm! I rather fancy he's a French Perigerd started at him blankly and ook his head, but a second afterward man

me think!" he muttered. "Is he a very old man?" talking of me," said an ironic voice from the doorway. "I was born at Totna, on "I know him, then. I met him years Perigord entered and locked the door

But if women decide to dye their hair they owe it to their friends, and the public, to do a good job. Botching is an offense against good taste, and botching

A young woman whose husband detested gray hair asked my advice on the

Women do about everything else in life to please the other sex, why not keep pretty and young? To be sure, it is more comfortable to give in to age than to follow the War Department in adopting fight it, more comfortable to wear loose clothing and easy footwear, to loll in "Puddin'head Wilson's" system of finger- chairs and spend long hours in sleep. One can sleep too much for health, I underprint identification. Orders to this effect stand, but that is lost sight of in the temptations of a soft bed. The busy man has no time to yield to laziness, so he keeps his youth long beyond the time when his wife says farewell to it. A mistake, my friends, as many a woman has discovered too late.

grams. Did you observe any sign of a cable or a cable house on the island?" "None, sir; except the castle and the boathouse, there are no buildings on the "Ah, please excuse me for a moment; I fices, halls, and lodge rooms, suitable for must remain slaves to the habit as long as they live. That must always be taken must go to my room for a book!"

business and social gatherings.

He departed and presently returned,

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THE GOTHAM SHOP.

#### French Script choking me. Quickly, signores, lead me to a bedroom. I am blind; I cannot see." Every one in the room stared and laugh-Old English

—two of the popular styles used in engraving Wedding Announcements, Visiting, At Home and Reception Cards. We make a specialty of engraving in the new Tiffany designs. Place your order with us.

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Fussell's -FINDS FUSSELL'S los Cream in great demand. Nothing else is equally satisfactory for Ice Cream de s i r e d-supplied n

Delicious Cakes.

M. T. FUSSELL 427 N. Y. Ave. 'Phone M. 1513 AGNOLIA SPA WATER

Bottled at the springs and scale J. E. BAKER, Mgr. bearing with him a huge leather-bound volume containing innumerable sheets of manuscripts. "This," he said, "is a report just completed and furnished me for the Italian police of all houses and castles of importance on the Adriatic and Tyrrhenian coasts whose demesnes abut upon the sea. It may be barely possible that the Count d'Attala is an Italian "Really. Cressingham, I can't tell you. landholder." He turned over the leaves for the space of perhaps ten minutes, then suddenly uttered a cry of triumph. "Ha! it is as I thought!" he said. "How The count's face flushed, and he looked a marvelously simple is the unraveling of the sublimest mystery, once provided with a key. Here, listen, please, gentlemen. Villa Franchia, nine miles south of Spezia; present owner, Bosa Gracei, "I think I may. Indeed, I shall."
"Good. It meant: Watch him carefully, On no account allow him a moment from by him from Carlo, late Prince Viscont Cressingham smiled and shrugged his apud 1861; large walled park and grounds covering complete front line to small harshoulders. "He can't allow himself to trust anybody completely, that man. Strange, isn't it? Wonder what the true reason is. I fancy it's lack of breedbor and bay called locally Gulf of Sighs; owner possesses one steam launch and two smaller vessels; keeps up a large ing myself. He's a grand chap, wonderfully brainy and all that sort of thing, but

establishment; his servants are mostly foreigners.' TO BE CONTINUED TO MORROW.

Home People Read This Paper. A home newspaper, such as The Wash ington Herald, is read through and through Every advertiser in this paper is quickly discovering that fact. He is getting return It is the home newspaper that produces the returns. Here is another evidence that The Washington Herald is read: A well-known gentleman in office, who has sentiment in his soul, wrote a pretty little poem which appeared in this paper a few days ago. He has since received thirty-seven letters expressing appreciation of the lines, and from

the best people in Washington.

# **PFEIFFER'S PIANO**

Started off Saturday

Seekers after piano val-ues were delighted with the remarkable offerings at such low prices. \$115 might buy an old, worn-out, and defective upright piano at any time, but to find a good, modern, handsome piano, with fine tone and action, at such a figure, was certainly more than even the most exacting customer expected. There customer expected. customer expected. There are uprights for even less than \$115. One was marked \$88, and it is a most celebrated make of

special sales as this, the best bargains are snapped up by the early comers, who are wise enough to see rare values; therefore it behooves the would-be piano owner to get to this sale promptly.

The "square deal" reputation of Pfeiffer's Piano House and the substantial guarantee

riano House and the substantial guarantee given with each plano make a purchase of a plano, even at the absurdly low prices quoted, a perfectly safe investment.



1328 F Street.